

eCargo Bike Grant Fund Information Pack

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This pack has been developed for the eCargo Bike Grant Fund Scheme to assist grant applicants to learn more about ecargo bikes, how they are used, and best practice around cycle logistics.

Further reading can be found at the end of this information pack.

We would like to thank the Bicycle Association and the UK Cycle Logistics Federation for their assistance in compiling this document.

For more enquiries please contact ecargobikegrant@est.org.uk or visit energysavingtrust.org.uk/transport/ecargo-bike-grant-fund

FAQs

Where can I buy an ecargo bike?

There are three ways to purchase ecargo bikes:

- UK dealers/retailers. Most bike shops don't stock or have expertise in ecargo bikes, but there are a number of specialist retailers across the UK.
- UK manufacturers/importers who supply direct to users.
- Other European manufacturers or retailers. Note that some European manufacturers may have distribution arrangements in the UK and will direct you to their UK retailers, or perhaps only supply direct for larger orders. It is not usually an economic proposition to import cargo bikes from outside Europe.

Do I have to buy an ecargo bike(s) or can I lease them?

Some specialist dealers may offer leasing arrangements, but the ecargo bike market is not yet well developed in this area. Buying an ecargo bike may be more straightforward, for which this grant would be of assistance. We will strive to include known companies offering leasing packages to the list of suppliers below.

What other factors should I consider?

The nature and capabilities of the ecargo bike should be considered before purchasing, as well as future maintenance and storage.

When purchasing ecargo bikes, be aware of the availability of the bike and timescale of delivery.



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Supplier listings

eCargo bikes suitable for commercial use are unlikely to be available from most 'normal' bike shops. The lists below include UK retailers, UK manufacturers/suppliers, and ecargo bike manufacturers across Europe that may be able to support your acquisition of ecargo bikes. Please note:

- ✔ this list is provided for information only, and does not claim to be comprehensive
- ✔ inclusion on this list should not be taken as any form of endorsement
- ✔ not all of the suppliers listed will provide ecargo bikes eligible for this grant
- ✔ if you are a supplier of ecargo bikes suitable for commercial use and would like to be added to these listings, please contact ecargobikegrant@est.org.uk

More information

- ✔ Many UK specialist dealers listed overleaf offer advice and support, and are contactable by email or phone.
- ✔ Local ecargo bike operators may offer advice and expertise on a paid consultancy basis.
- ✔ A number of ecargo bike and cycle logistics start-up workshops are available free of charge via the European Cycle Logistics Federation (ECLF). For more details, please contact Richard Armitage at richarda@eclf.bike.



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UK retailers

Amsterdammers , Brighton: amsterdammers.co.uk/cargobikes	Manchester Bike Hire , Manchester: manchesterbikehire.co.uk
Bikefix , London: bikefix.co.uk/loaded	Outspoken Cycles , Cambridge & London: outspokencycles.co.uk/commerical-cargo-bike-sales
Carryme Bikes , London: carryme.org.uk	Practical Cycles , Lytham St Annes: practicalcycles.com
Electrifying Cycles , Cromer, Norfolk: electrifyingcycles.co.uk	R&M dealers : r-m.de/en-gb/dealer-search
Flying Dutchman , London: flyingdutchman.bike	Raleigh dealers : centaurcargo.com/en Through Raleigh, many dealers can supply Centaur and Babboe ecargo bikes. For all UK cargo bike queries please contact Phil Woodward at Raleigh HQ on 07944 462682
Fully Charged , London: fullycharged.com	Really Useful Bikes , Bristol: reallyusefulbikes.co.uk
Laid Back Bikes , Edinburgh: laid-back-bikes.scot	Tern dealers : ternbicycles.com/uk/dealers/map There are several UK dealers for the Tern brand, who produce the ‘GSD’ ecargo bike. See also ternbicycles.com/bikesforbusiness for details of their “Bikes for Business” initiative.
London Green Cycles , London: londongreencycles.co.uk	Urban Arrow dealers : urbanarrow.com/en/dealers There are several UK dealers for the Urban Arrow brand from the Netherlands – enter “UK” into the search box on their dealer locator page.



UK manufacturers/suppliers

<p>8-Freight: 8freight.com</p>	<p>Maxpro: pedicabshop.com/cargo-bikes</p>
<p>BBenno Bikes / ISON: bennobikes.com/e-bikes/boost</p> <p>UK sales are now via Ison Distribution: ison-distribution.com</p> <p>Please direct any e-cargo bike enquiries to Lloyd or Bryan on 01353 662 662 or via sales@ison-distribution.com</p>	<p>Mission Cycles: missioncycles.co.uk</p>
<p>Cambridge Dutchbikes: schoolruncentre.co.uk</p>	<p>Mudguard Tricycles: mudguardtricycles.co.uk/cargo-trikes</p>
<p>Circe Cycles: circecycles.com/products/solutions/cargo</p>	<p>Pashley Cycles: pashley.co.uk/bikes/carrier-cycles.php</p>
<p>Cycles Maximus: cyclesmaximus.com</p>	<p>Rodford Built: rodfordbuilt.co.uk</p>
<p>Eskuta: eskuta.com</p>	<p>The Cargo Bike Company: cargobike.co.uk</p>
<p>Iceni Cycles: icenicycles.co.uk</p>	<p>Urban Tricycles: urbantricycles.co.uk/cargo-trike</p>



European manufacturers and suppliers

This section lists other European manufacturers and suppliers. Many will have UK dealers who may or may not be listed already in the ‘UK retailers’ section of this document. If in doubt check the dealer listings on their websites, or contact them to ask.

Bakfiets: bakfiets.nl/elektrische-bakfiets	Maderna MCS: mcsbike.com
Bicicapace: bicicapace.com	Nihola: nihola.com
Butchers & Bicycles: butchersandbicycles.com	Pedal Power: pedalpower.de
Cargo Bike Monkeys: cargobikemonkeys.com	Radkutsche: radkutsche.de/en
Centaur: centaurcargo.com/en	Urban Narrow: urbanarrow.com/en/cargo
Christiania Bikes: christianiabikes.com	Vevolve: velove.se
Dolly Bikes: dolly-bikes.com	Electric trailer: Electrail: electrail.de/shop/trailer
Douze: douze-cycles.com/en	Electric trailer: Carla Cargo: carlacargo.de/en
Larry vs Harry: larryvsharry.com	EU retailers: e-lastenrad.de



Further reading

1. City Logistics: Light and Electric – published September 2018 by Amsterdam University of Applied Sciences.

Report after a two-year research project on light electric vehicles including ecargo bikes. Project website: www.citylogistics.info/
Download the report: www.hva.nl/binaries/content/assets/subsites/kc-techniek/publicaties/lefv-logic.english.pdf

2. Pro E-Bike: a new move for business – published 2016.

Report after ebikes, ecargo bikes and scooters were tested in 40 companies in 7 EU countries. Project website: www.pro-e-bike.org/
Download the report: www.hva.nl/binaries/content/assets/subsites/kc-techniek/publicaties/lefv-logic.english.pdf

3. “Business models for successful transport of goods and passengers services with ebikes”

Includes detailed case studies. Project website: www.pro-e-bike.org
The report can be found at www.pro-e-bike.org/publications2/

4. CycleLogistics (2011-2014) and CycleLogistics Ahead (2014-2017)

Major two-phase EU programme to raise awareness about and increase use of cargo bikes. Developed practical guidance for cargo bike start-ups.

The project website at cyclelogistics.eu/ is now the website for CityChangerCargoBike, the successor European project.
Download the report: two.cyclelogistics.eu/docs/111/D6_9_FPR_Cyclelogistics_print_single_pages_final.pdf



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