

eCargo Bike Grant Fund Information Pack

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This pack has been developed for the eCargo Bike Grant Fund Scheme to assist grant applicants to learn more about ecargo bikes, how they are used, and best practice around cycle logistics.

Further reading can be found at the end of this information pack.

We would like to thank the Bicycle Association and the UK Cycle Logistics Federation for their assistance in compiling this document.

For more enquiries please contact ecargobikegrant@est.org.uk or visit energysavingtrust.org.uk/transport/ecargo-bike-grant-fund

FAQs

Where can I buy an ecargo bike?

There are three ways to purchase ecargo bikes:

- UK dealers/retailers. Most bike shops don't stock or have expertise in ecargo bikes, but there are a number of specialist retailers across the UK.
- UK manufacturers/importers who supply direct to users.
- Other European manufacturers or retailers. Note that some European manufacturers may have distribution arrangements in the UK and will direct you to their UK retailers, or perhaps only supply direct for larger orders. It is not usually an economic proposition to import cargo bikes from outside Europe.

Do I have to buy an ecargo bike(s) or can I lease them?

Some specialist dealers may offer leasing arrangements, but the ecargo bike market is not yet well developed in this area. Buying an ecargo bike may be more straightforward, for which this grant would be of assistance. We will strive to include known companies offering leasing packages to the list of suppliers below.

What other factors should I consider?

The nature and capabilities of the ecargo bike should be considered before purchasing, as well as future maintenance and storage.

When purchasing ecargo bikes, be aware of the availability of the bike and timescale of delivery.

Supplier listings

eCargo bikes suitable for commercial use are unlikely to be available from most 'normal' bike shops. The lists below include UK retailers, UK manufacturers/suppliers, and ecargo bike manufacturers across Europe that may be able to support your acquisition of ecargo bikes. Please note:

- ✔ this list is provided for information only, and does not claim to be comprehensive
- ✔ inclusion on this list should not be taken as any form of endorsement
- ✔ not all of the suppliers listed will provide ecargo bikes eligible for this grant
- ✔ if you are a supplier of ecargo bikes suitable for commercial use and would like to be added to these listings, please contact ecargobikegrant@est.org.uk

More information

- ✔ Many UK specialist dealers listed overleaf offer advice and support, and are contactable by email or phone.
- ✔ Local ecargo bike operators may offer advice and expertise on a paid consultancy basis.
- ✔ A number of ecargo bike and cycle logistics start-up workshops are available free of charge via the European Cycle Logistics Federation (ECLF). For more details, please contact Richard Armitage at richarda@eclf.bike.

UK retailers

Amsterdammers , Brighton: amsterdammers.co.uk/cargobikes	Left Field Bikes: leftfieldbikes.com
Bikefix , London: bikefix.co.uk/loaded	Manchester Bike Hire , Manchester: manchesterbikehire.co.uk
Carryme Bikes , London: carryme.org.uk	OnBike Electric Bikes: onbike.co.uk
Edinburgh Bicycle: edinburghbicycle.com	Outspoken Cycles , Cambridge & London: outspokencycles.co.uk
Electrifying Cycles , Cromer, Norfolk: electrifyingcycles.co.uk	Power to the Pedal: powertothe pedal.bike
Flying Dutchman , London: flyingdutchman.bike	Practical Cycles , Lytham St Annes: practicalcycles.com
Fudges Cycle Store: fudgescyclestore.com	R&M dealers: r-m.de/en-gb/dealer-search
Fully Charged , London: fullycharged.com	Raleigh dealers: centaurcargo.com/en Through Raleigh, many dealers can supply Centaur and Babboe ecargo bikes. For all UK cargo bike queries please contact Phil Woodward at Raleigh HQ on 07944 462682
Laid Back Bikes , Edinburgh: laid-back-bikes.scot	Really Useful Bikes , Bristol: reallyusefulbikes.co.uk
London Green Cycles , London: londongreencycles.co.uk	Tern dealers: ternbicycles.com/uk/dealers/map There are several UK dealers for the Tern brand, who produce the 'GSD' ecargo bike. See also ternbicycles.com/bikesforbusiness for details of their "Bikes for Business" initiative.
	Urban Arrow dealers: urbanarrow.com/en/dealers There are several UK dealers for the Urban Arrow brand from the Netherlands – enter "UK" into the search box on their dealer locator page.



UK manufacturers/suppliers

8-Freight: 8freight.com	Kids and Family Cycles: kidsandfamilycycles.co.uk
BBenno Bikes / ISON: bennobikes.com/e-bikes/boost UK sales are now via Ison Distribution: ison-distribution.com Please direct any e-cargo bike enquiries to Lloyd or Bryan on 01353 662 662 or via sales@ison-distribution.com	Maxpro: pedicabshop.com/cargo-bikes
Bournemouth Cycleworks: bournemouthcycleworks.co.uk	Mission Cycles: missioncycles.co.uk
Cambridge Dutchbikes: schoolruncentre.co.uk	Mudguard Tricycles: mudguardtricycles.co.uk/cargo-trikes
Circe Cycles: circecycles.com/products/solutions/cargo	Pashley Cycles: pashley.co.uk/bikes/carrier-cycles.php
Cycles Maximus: cyclesmaximus.com	Rodford Built: rodfordbuilt.co.uk
Electric Bikes Scotland: electricbikesscotland.co.uk	Sportline: sportline.co.uk
Electric Bikes Sussex: electricbikessussex.co.uk/collections/cargo	The Cargo Bike Company: cargobike.co.uk
Eskuta: eskuta.com	Urban eBikes: urbanebikes.com
I Cycle Electric: icelectric.co.uk	Urban Tricycles: urbantricycles.co.uk/cargo-trike
Iceni Cycles: icenicycles.co.uk	Voncrank: voncrank.com



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European manufacturers and suppliers

This section lists other European manufacturers and suppliers. Many will have UK dealers who may or may not be listed already in the 'UK retailers' section of this document. If in doubt check the dealer listings on their websites, or contact them to ask.

Bakfiets: bakfiets.nl/elektrische-bakfiets	Maderna MCS: mcsbike.com
Bicicapace: bicicapace.com	Nihola: nihola.com
Butchers & Bicycles: butchersandbicycles.com	Pedal Power: pedalpower.de
Cargo Bike Monkeys: cargobikemonkeys.com	Radkutsche: radkutsche.de/en
Centaur: centaurcargo.com/en	Sblocs Bikes GmbH: sblocs.bike/
Christiania Bikes: christianiabikes.com	Urban Narrow: urbanarrow.com/en/cargo
Dolly Bikes: dolly-bikes.com	Vevolve: velove.se
Douze: douze-cycles.com/en	Electric trailer: Electrail: electrail.de/shop/trailer
Larry vs Harry: larryvsharry.com	Electric trailer: Carla Cargo: carlacargo.de/en
	EU retailers: e-lastenrad.de



Further reading

1. City Logistics: Light and Electric – published September 2018 by Amsterdam University of Applied Sciences.

Report after a two-year research project on light electric vehicles including ecargo bikes. Project website: www.citylogistics.info/
Download the report: www.hva.nl/binaries/content/assets/subsites/kc-techniek/publicaties/lefv-logic.english.pdf

2. Pro E-Bike: a new move for business – published 2016.

Report after ebikes, ecargo bikes and escooters were tested in 40 companies in 7 EU countries. Project website: www.pro-e-bike.org/
Download the report: www.pro-e-bike.org/wp-content/uploads/2016/03/PROEBIKE_web.pdf

3. “Business models for successful transport of goods and passengers services with ebikes”

Includes detailed case studies. Project website: www.pro-e-bike.org
The report can be found at www.pro-e-bike.org/publications2/

4. CycleLogistics (2011-2014) and CycleLogistics Ahead (2014-2017)

Major two-phase EU programme to raise awareness about and increase use of cargo bikes. Developed practical guidance for cargo bike start-ups. The project website at cyclelogistics.eu/ is now the website for CityChangerCargoBike, the successor European project.
Download the report: two.cyclelogistics.eu/docs/111/D6_9_FPR_Cyclelogistics_print_single_pages_final.pdf

5. Electric Bike Toolkit

The Zero Emissions Network has worked with Steer Group to produce a comprehensive toolkit of guidance for businesses looking to make the switch. Use the toolkit to find the right e-bike model for your business, understand best practice on cycle training and schedule regular e-bike maintenance. The toolkit is available to any business free of charge. Email zen@hackney.gov.uk to request a copy.

6. Bicycle Association report: Potential for ecargo bikes to reduce congestion and pollution from vans in cities

Download the report: <https://www.bicycleassociation.org.uk/news-press/e-bike-incentives-over-twice-as-effective-as-e-car-grants/>



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